Dennis Winge Music Services

www.DennisWinge.com download your free party playlist dennis@denniswinge.com 917-566-5095

Congratulations on your upcoming wedding, and thank you for considering us for live music for your special day! I know that choosing the perfect music can feel like a daunting task, especially when balancing the excitement of your wedding with managing a budget. That's why I'm here to offer you a personalized, transparent, and flexible experience that caters to your unique needs and vision.

Transparency and Understanding Your Budget

I understand that pricing is one of the most important factors for couples when researching vendors. According to The Knot's 2024 Couples Finance and Budget Report, 50% of couples stop communicating with vendors if prices are out of their budget. That's why I am committed to transparency. I believe that you deserve to know exactly what you're getting for your investment and why live music is such an important part of creating unforgettable memories.

Why Live Music Costs What It Does

Behind every performance, there is a significant amount of preparation. From rehearsing to traveling, setting up sound equipment, and ensuring that every detail of your day is perfect, a lot goes into making sure the music flows seamlessly. I have written a behind-the-scenes blog post about this process, which I encourage you to read here. In it, I break down why we charge what we do and how much time and effort goes into making your event as special as possible.

Customizable Services for Every Budget

One of the most unique aspects of Dennis Winge Music is that we offer a variety of services to fit many different price points and styles. From solo instrumental guitar to high-energy 6-piece party band, we can create a tailored package to match your budget and vision. During our <u>free Zoom consultation</u>, we can discuss your options in detail and find a configuration that works best for you.

Thank you again for considering me for your wedding. I look forward to working with you to create the perfect soundtrack for your special day!

All prices are inclusive of the following services:

- performing for cocktail hour and/or ceremony and/or reception
- providing sound equipment required: Yamaha mixer and JBL Speakers, wireless mic for speeches, etc.
- unlimited song selection from our huge repertoire
- learning up to 3 song requests per event
- choosing songs that exactly fit your desired vision and vibe
- interacting with and getting guests dancing and having fun as appropriate
- playing customized Spotify playlist when band is on break
- flexibility to event time changes
- consistent communication and coordination with planner
- travel costs
- MC services
- dance floor lighting
- using & transporting well-maintained instruments
- video or phone consultation(s)
- peace of mind that you're in expert hands with 20+ years of experience

Band Configurations

The number of musicians is completely customizable, so we can meet your budget and deliver great music for your event. These are the prices for various combinations of additional band members (for the whole event, not hourly).

Pricing

I. Solo (instrumental guitar)

Solo Basic Packages

Ceremony: \$500Cocktail Hour: \$500Reception: \$500

Combining Packages

- Ceremony + Cocktail Hour: \$750 (25% discount)
- Cocktail Hour + Reception: \$750 (25% discount)
- Ceremony + Cocktail Hour + Reception: \$850 (43% discount)

II. Solo (guitar and voice)

Solo Basic Packages

Ceremony: \$500Cocktail Hour: \$500Reception: \$750

Combining Packages

Ceremony + Cocktail Hour: \$750 (25% discount)
Cocktail Hour + Reception: \$1000 (20% discount)

Ceremony + Cocktail Hour + Reception: \$1250 (28% discount)

III. Trio

Trio Basic Packages

Ceremony: \$1450Cocktail Hour: \$1450Reception: \$1950

Combining Packages

- Ceremony (solo guitar) + Reception with Trio: \$2200 (10% discount)
- Cocktail Hour (solo guitar and voice) + Reception with Trio: \$2200 (10% discount)
- Ceremony (solo guitar) + Cocktail Hour (solo guitar and voice) + Reception with Trio: \$2450 (17% discount)

IV. Quartet

Quartet Basic Packages

Ceremony: \$1950Cocktail Hour: \$1950

• Reception: \$2450

Discount for Combining Packages

- Ceremony (solo guitar) + Reception with Quartet: \$2700 (9% discount)
- Cocktail Hour (solo guitar and voice) + Reception with Quartet: \$2700 (9% discount)
- Ceremony (solo guitar) + Cocktail Hour (solo guitar and voice) + Reception with Quartet: \$2950 (15% discount)

IV. Quintet

Quintet Basic Packages

Ceremony: \$2450Cocktail Hour: \$2450Reception: \$2950

Discount for Combining Packages

- Ceremony (solo guitar) + Reception with Quartet: \$3200 (9% discount)
- Cocktail Hour (solo guitar and voice) + Reception with Quartet: \$3200 (9% discount)
- Ceremony (solo guitar) + Cocktail Hour (solo guitar and voice) + Reception with Quartet: \$3450 (15% discount)

Want the ultimate playlist that ensures a perfect wedding from start to finish?

Download your free party playlist!

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Schedule a free Zoom consultation with Dennis